



# DAY PERSONNEL, INC.

DBA/Dorothy Day Personnel of Michigan, Inc. since 1953

[www.daypersonnel.com](http://www.daypersonnel.com)

## COUNTEROFFER ALERT!

1. A red flag should go up any time it takes the threat of resignation for a company to offer a raise, promotion, etc.
2. Companies have strict wage guidelines to follow. Where is the money for the counteroffer coming? Is it just your next raise early?
3. Your employer is now aware that you are not happy. Once your intention to resign has been announced, your loyalty will always be in question.
4. When it is promotion time, your employer will remember who was loyal.
5. Counteroffers buy time for an employer to find someone new to take your place at a cheaper price.
6. Remember your reasons for wanting to leave in the first place. The same circumstances that caused you to consider a change in the past will most likely repeat themselves in the future. Counteroffers are a temporary fix that makes the situation **seem** improved.
7. Statistics show that if you accept a counter offer, there is an extremely high probability of voluntarily leaving in six months or being let go within a year.
8. Counteroffers are not a universal business practice. Most high quality companies do not make counteroffers due to the temporary and coercive nature of the decision.