



Can You Answer These?

1. What are you looking for in your next position?
2. What is the motivating factor in leaving your current position?
3. What would be your ideal position?
4. Where are you now and where would you ideally like to be in terms of compensation?
5. When was your last review? Or next review?
6. Have you had job offers you declined? Why?
7. Is there a company, industry or geographic region you would specifically like to target your resume toward?
8. Is there a company, industry or geographic region you would NOT want your resume targeted toward?
9. What can you offer a potential employer?
10. What is your current role and what are your responsibilities?
11. What is missing in your current position?
12. What is your commute limitation? Will you relocate to another state? Region?
13. What percent of business travel will you consider?
14. How soon are you looking to make a career change?
15. What have you accomplished in the last year that you are proud of and that we can use to market you?

And for Technical Job Seekers. . .

16. What are your technical (hardware/software, etc.) credentials?
17. Do you have any certifications?
18. What operating platform are you most familiar with?